

# **FitPredict**<sup>™</sup> **Success Story**

A Case Study Overview

## At a glance



**30%** increase in employee performance



42%

reduction in turnover

## Our Client's Key Objectives:

- Improve hiring outcomes
- Increase long-term performance of new hires
- Reduce turnover
- Increase employee engagement and satisfaction
- Clarify job roles
- Streamline the hiring process & accelerate decision-making
- Align hiring decisions with organizational goals

# Take the next step with FitPredict™

Guide your organization towards more strategic hires and a happier, more productive workplace.

<u>Schedule a Discovery Call</u>

## The Challenge



Faced with suboptimal hiring outcomes, our client sought a better approach to candidate selection that went beyond conventional metrics.

## The FitPredict™ Approach



Using our science-backed FitPredict™ System, we assessed the operational fit between candidates, their potential roles, and their future managers.

Over two years, we evaluated 281 candidates, of which 70 were hired:

- **Operational Fits**: 56 candidates were identified as a good match for the role.
- **Operational Misfits**: 14 candidates were chosen against our recommendations, providing an opportunity to compare performance and turnover between the two groups.

## **Performance Tracking**



We tracked the performance of Operational Fits vs Misfits against company standards at 6-month intervals, categorizing them as below, meeting, or exceeding expectations.

#### The Outcomes





#### **TOP PERFORMERS**

Operational Fits outperformed Misfits significantly, meeting or exceeding expectations 92% of the time and achieving "A Player" status over 50% of the time.

## (O) 5/4 4/8

#### **BOTTOM PERFORMERS**

Operational Misfits were 3.5x more likely to underperform.

### TURNOVER



Operational Fits showed a remarkable 42% lower turnover rate than Misfits, also beating the sector's average and overall company rate.

## GROWTH POTENTIAL



Operational Fits displayed an upward performance trajectory, showing high growth potential.